

T H E L I S T

Law firms expect more work as year unfolds

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With the economy improving, businesses are likely going to be turning to law firms for advice as business starts boom.

This week we asked those Valley law firms what they saw as the big practice areas this year. Here's some of their responses:

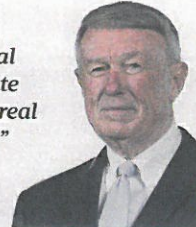
"The most compelling area for growth will not be limited to a particular discipline, but will be in the value proposition of providing alternative fee arrangements for clients to provide certainty in budgeting and planning and efficiency in delivering legal services."

JAY ZWEIG,
Phoenix managing partner, Bryan Cave LLP



"With the economy continuing to improve, our transactional practices in particular are seeing an increased level of activity. These practices include corporate and business transactions, commercial finance, health care, intellectual property, private client services, real estate and tax."

JOHN BOUMA,
chairman, Snell & Wilmer LLP



"It is almost certain that the practice of health law will continue to grow over the next decade, both locally and nationally, particularly in the areas of regulatory compliance and corporate health law work."

NICOLE FRANCE STANTON,
Phoenix managing partner, Quarles & Brady LLP



"All of our practice groups are seeing an 'uptick' right now, particularly corporate and securities, real estate and litigation."

JOHN CUMMERFORD,
Phoenix co-managing shareholder, Greenberg Traurig LLP



"After several years of stagnation, the transaction practice is rebounding in both the corporate and real estate areas."

DEAN SHORT II,
managing partner, Gallagher & Kennedy PA



"The improving economy will provide more revenue to corporations. These corporations thrive on research and development and when companies are innovating, they are in need of our services."

ALBERT SCHMEISER,
partner, Schmeiser, Olsen & Watts LLP



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